

# WHAT IS YOUR VALUE?

Now:

- 1 What are your strongest skills and how have you used them?  
*Remember to include traditional skills as well as personal attributes that make you strong. Not sure what those are? Ask a trusted friend, colleague, or family member.*
  - 2 What difference have you made in your workplace? (Or at places where you volunteered?)  
*This is the "so what" factor. Telling someone you have a skill is not enough. Why did it matter? What were the results? Answer the question, "So what?"*
  - 3 What is unique about your combination of skills?  
*Again, combination of traditional skills as well as personal traits.*
  - 4 Specifically, what are your personal attributes or traits that are valuable to an employer?  
*Examples: Hard worker, punctual, sees the big picture, manages conflict, etc.*
  - 5 How would you describe your value to make a "value proposition" or compelling case to an employer?
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## How do you want to add value in the future?

- 1 What skills do you want to grow?
- 2 How will you know you're making the difference you want to make?
- 3 How will you know that your uniqueness is valuable in your workplace?
- 4 How will your personal attributes continue to bring value to your organization?



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