

5 MUST HAVE PEOPLE SKILLS TO SUCCEED IN BUSINESS

(and in life!)

INFLUENCE

The ability to influence others and be influenced by others is the key to excellent relationships and powerful leadership. You'll be more successful if you share your perspective and listen deeply to their thoughts, ideas, and wisdom.

COMMUNICATION

You're always communicating! Whether it's with your words, your body language, your clothing, or even the electronics you use, it's important to remember that everything is a communication and you should choose yours wisely.

DYNAMIC DIALOG

Great conversations can transform your relationships at work, at home, and in your community. Four key components of dynamic dialog are: intentionality, transparency, curiosity, and deep listening.

OPENNESS TO MANY TRUTHS

Great leaders understand that there are many truths. Truth, in relationships, is a subjective experience. Respect for different perspectives can create alignment, engagement, and ownership of success.

OWNERSHIP OF MISTAKES

Owning up to your part in a mistake is vital to strong relationships. You'll gain respect and deeper connections if you take responsibility for your mistakes, are transparent about what happened, and stay open to learning from your mistakes.